

Lewis Stanton Managing Partner



Expertise

General Management. Strategy. Sales. Finance and Operations.

Industry Experience

Technology. Aerospace and Defense. Food & Beverage. Consumer Products. Manufacturing. Business Services. Media & Entertainment.

Key Positions

Several time CEO, and former COO/CFO of a public company. Former Big 6 head of capital markets practice in the US Southwest.

Education

BS University of Birmingham (UK)

Work Experience

Lewis Stanton is a several time CEO including (until June 2015) the interim CEO of Hydra-Electric Company, a middle market aerospace company whose products are highly engineered switches and sensors for Tier 1 companies and OEMs. After more than 5 years of operating losses and revenue declines, Stanton led the Company to sustainable profitability within 6 months. By the time his engagement at Hydra ended after 15 months, Hydra had grown its order book from under 2X annual revenue to 6X revenue with an active sales pipeline of 12X revenue on which it was closing more than 50% of the opportunities.

Stanton was also the CEO of E Team, a collaborative software company which had experienced years of losses and minimal growth prior to his joining. Under his leadership, the Company's revenues grew at greater than 100% per annum and it became profitable and cash flow positive. Stanton was the COO and CFO of a public technology company whose 3 principal business units were: a leading provider of software to more than 3,000 hotels around the world; a casino gaming systems company; and a process manufacturing ERP company. In this capacity, he grew the company's high margin revenues by 300% in less than three years, and also took the company from \$10 million in annual losses to profitability. He has also been a turnaround CEO for other companies.

Earlier in his career, Stanton was at Arthur Andersen where he ran the Firm's capital markets practice in the US Southwest. His clients included several Fortune 500 companies. In London, Stanton's functional specialty was international finance, and he has worked in several parts of the world. Since leaving Andersen, Stanton has managed operations in financial services, publishing, technology, and other industries. Additionally, he founded and ran a mutual fund company, and he was also the President of a securities industry trade association.

Professional

- Association for Corporate Growth
- CPA and Chartered Accountant (non-practicing)

