

Taylor Ganz



Expertise

General Management. Operations. Finance.

Industry Experience

Retail, Consumer Finance, Consumer Products, Aviation Services.

Key Positions

Chief Operating Officer, McMahan's Furniture Stores. General Manager, Newark International Airport - Ogden Allied Services.

Education

BA, Yale University

MBA, Stanford University Graduate School of Business

Work Experience

For over 25 years, Taylor Ganz has served in leadership roles at mid-market corporations. He has extensive experience at repositioning, "right-sizing" and significantly improving operations at underperforming companies. As COO of a \$70M retail furniture chain with 25 locations, Ganz negotiated seven competitor buy-outs; grew customer finance portfolio over 60%; expanded operations from one to three brands; increased retail sales over 65% by strategic restructuring. As a General Manager with Ogden Allied Services, Ganz oversaw three divisions at Newark International Airport, negotiating and managing revenue contracts with over 20 airlines and government agencies, as well as employee contracts with three different unions. Earlier in his career, he worked in strategic planning for the pharmaceutical company Sandoz, Inc. (currently Novartis).